



## TAX SERVICES

Businesses are constantly confronted with challenges related to their state and local tax liabilities and site selection and incentives maximization decisions.

Duff & Phelps specializes in state and local tax advisory and compliance services in order for businesses to maximize their bottom line.

Duff & Phelps' Tax Services professionals assist our clients in resolving their varied state and local government concerns: tax issues and disputes; site selection and incentive opportunities; sales and use tax obligations.

### Property Tax Services

Duff & Phelps specializes in complex properties that are typically found in the chemical, energy, manufacturing, utility, telecommunications and transportation industries. We assist clients in identifying tax saving opportunities by reviewing their tangible property portfolios and associated property tax assessments and liabilities. Duff & Phelps' property tax client service expertise also encompasses a wide range of commercial and industrial properties, such as corporate office headquarters, multi-tenant office buildings, regional shopping centers, industrial warehouses, manufacturing plants and hotel/casino properties.

#### Services Include:

- Property tax value appeals
- Exemption identification and certification
- Litigation support/property tax appeals
- Pre-/Post-acquisition property tax due diligence
- Property tax compliance and compliance outsourcing
- Tax appraisals for property tax negotiations

### Site Selection and Incentives Advisory

Duff & Phelps is a national and global leader in the practice of assisting businesses in finding the optimal site for their operations and realizing economic development incentives. We draw upon our team's collective background in the public and private sectors to advise you on the best location and to maximize the tax and non-tax incentives awards for your projects.

#### Services Include:

- Site selection support, workforce analysis and comparative location cost modeling
- Holistic incentive solutions tailored to each project
- Negotiation strategy development and implementation
- Representation and expert testimony in public forums
- Economic and fiscal impact analyses
- Proprietary Incentive Management System (IMS) realizes negotiated values

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## Sales and Use Tax Services

Duff & Phelps provides an array of sales and use tax services to assist our clients in complying with their sales and use tax obligations while working to ensure our clients are utilizing the appropriate exemptions and planning opportunities to minimize tax and related costs.

### Services Include:

- Transactional analysis/tax planning
- Compliance outsourcing
- Nexus reviews
- Operational review
- Reverse audits
- Tax registration and business license management
- Tax controversy and appeals “audit defense”

Our customized approach in supporting clients also includes providing high-value tax saving ideas, solutions and process improvements.

## CONTACT

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### About Duff & Phelps, A Kroll Business

For nearly 100 years, Duff & Phelps has helped clients make confident decisions in the areas of valuation, real estate, taxation and transfer pricing, disputes, M&A advisory and other corporate transactions. For more information, visit [www.duffandphelps.com](http://www.duffandphelps.com).

### About Kroll

Kroll is the world's premier provider of services and digital products related to governance, risk and transparency. We work with clients across diverse sectors in the areas of valuation, expert services, investigations, cyber security, corporate finance, restructuring, legal and business solutions, data analytics and regulatory compliance. Our firm has nearly 5,000 professionals in 30 countries and territories around the world. For more information, visit [www.kroll.com](http://www.kroll.com).

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