



Impacts on Cable HFC Networks

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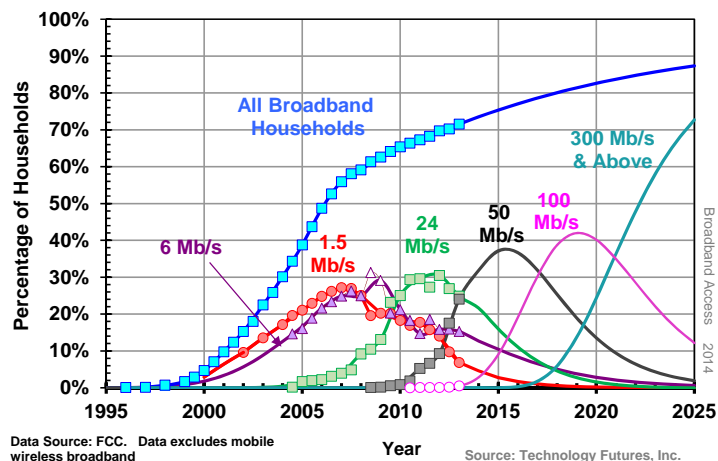
Overview

- Bandwidth requirements
- Alternatives for meeting them
- HFC asset lives and percent goods

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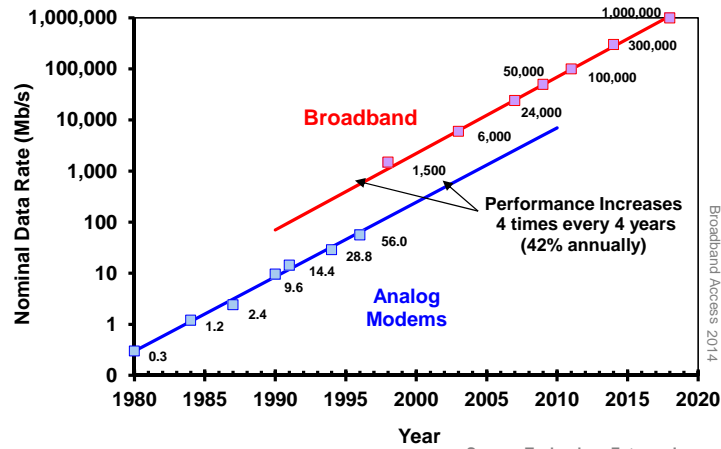
U.S. Broadband Lifecycles (Residential Subscribers)



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Trend in Residential Access Data Rates

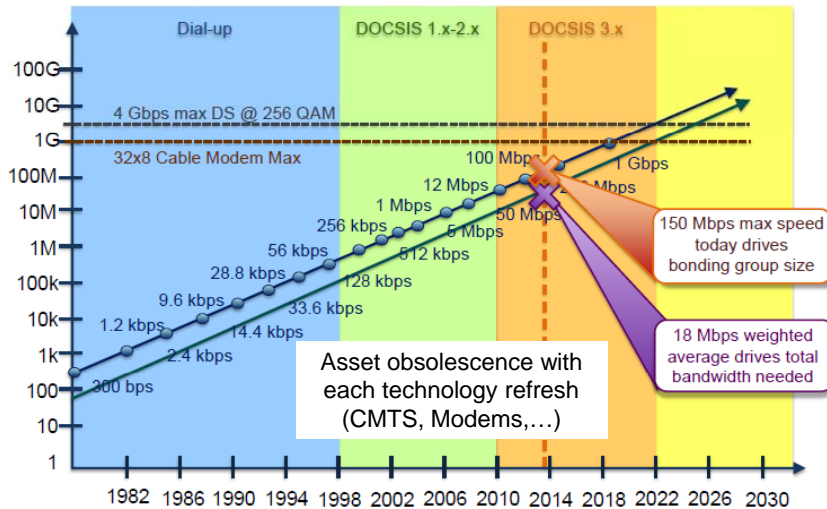


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High Speed Data Consumer Speeds

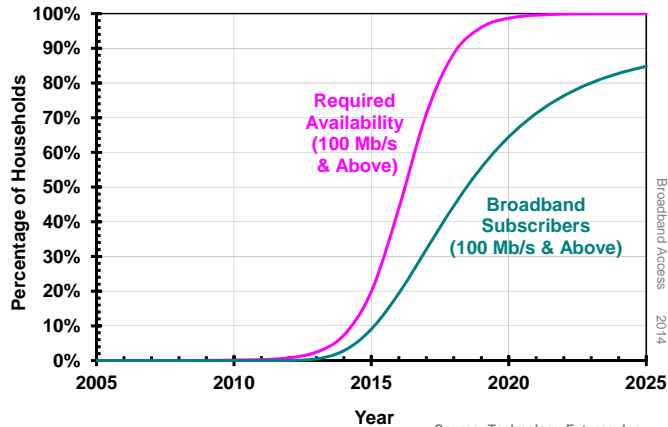


Source: Jeff Finkelstein, Cox Communication

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Availability vs Subscribers, 100 Mb/s & Above



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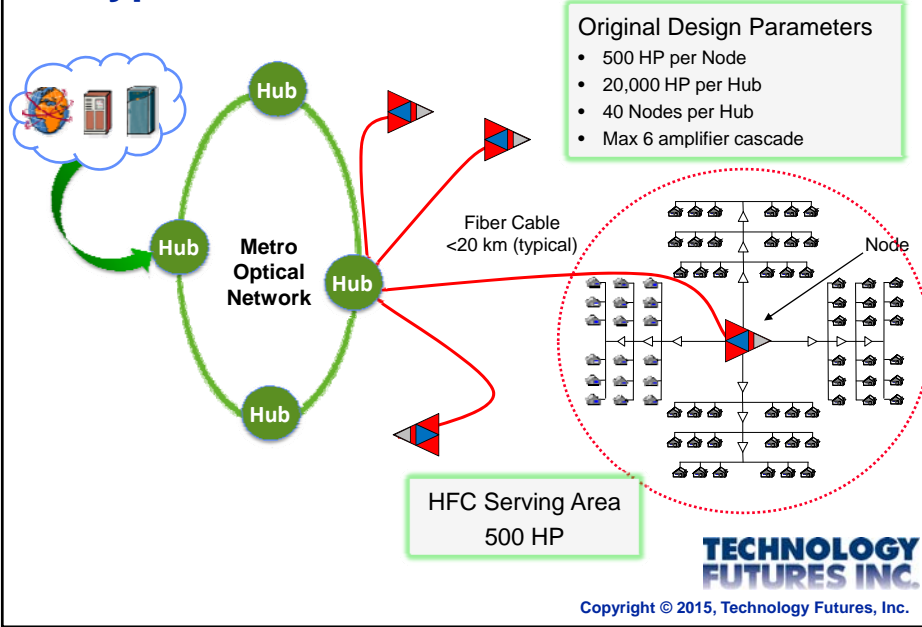
Options for Increasing Bandwidth

- Upgrade Hybrid Fiber Coax (HFC)
 - Node splits
 - Increase DOCSIS 3.0 channels
 - Migrate from DOCSIS 3.0 to DOCSIS 3.1
 - Go Fiber Deep
 - These are not mutually exclusive
 - They involve electronics upgrades, additional fiber cable, and some coax displacement, i.e., additional cost and obsolescence
- Switch to Fiber to the Home (FTTH)
 - Complete replacement of all HFC assets
 - Large capital expense, but significant operations cost savings
 - Gigabit capability now + room to grow
 - All the cool kids are doing it

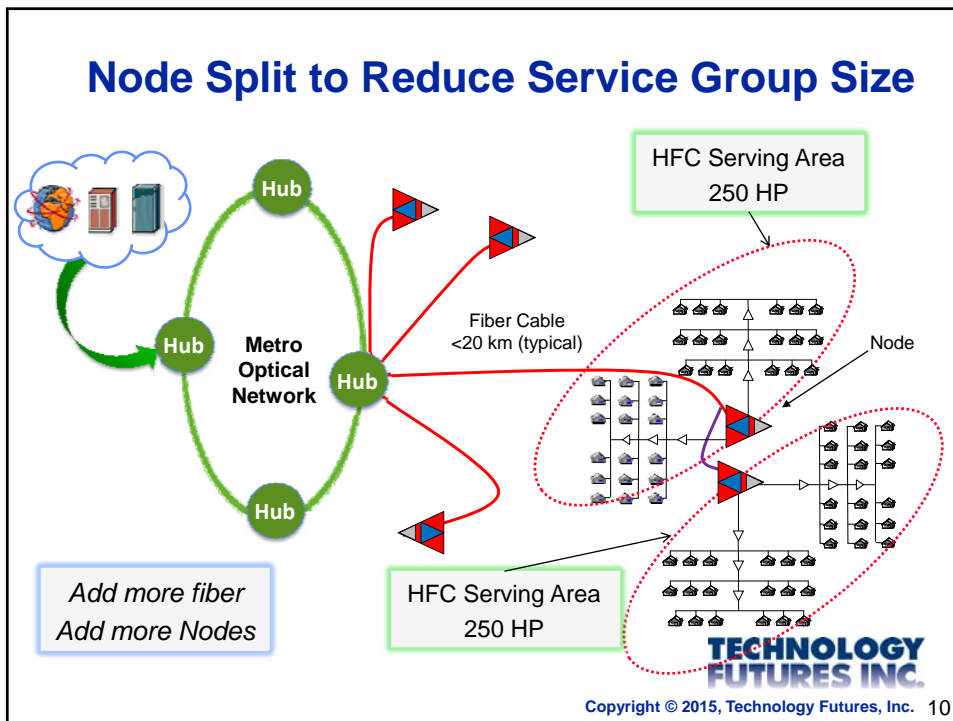
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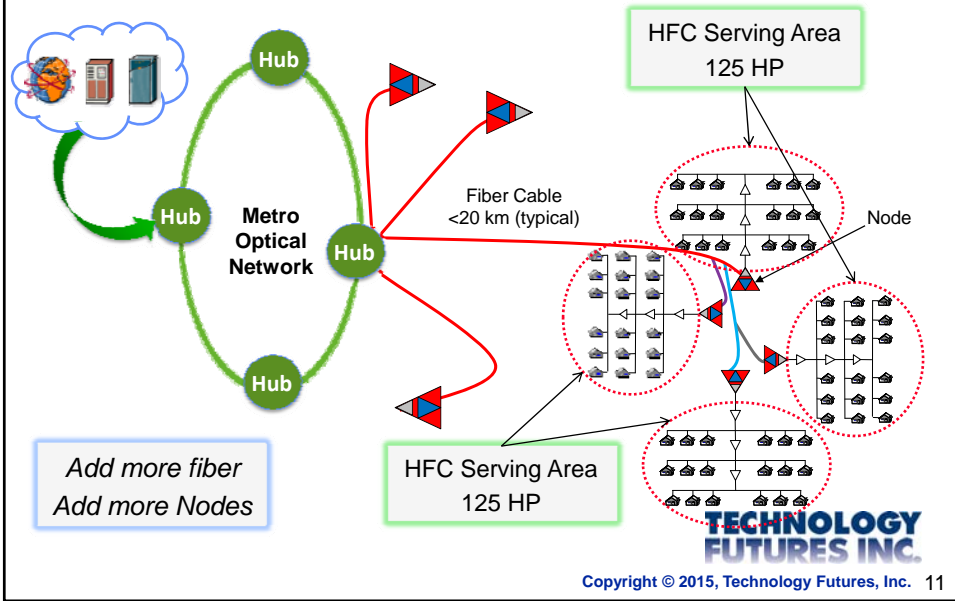
Typical HFC Access Network



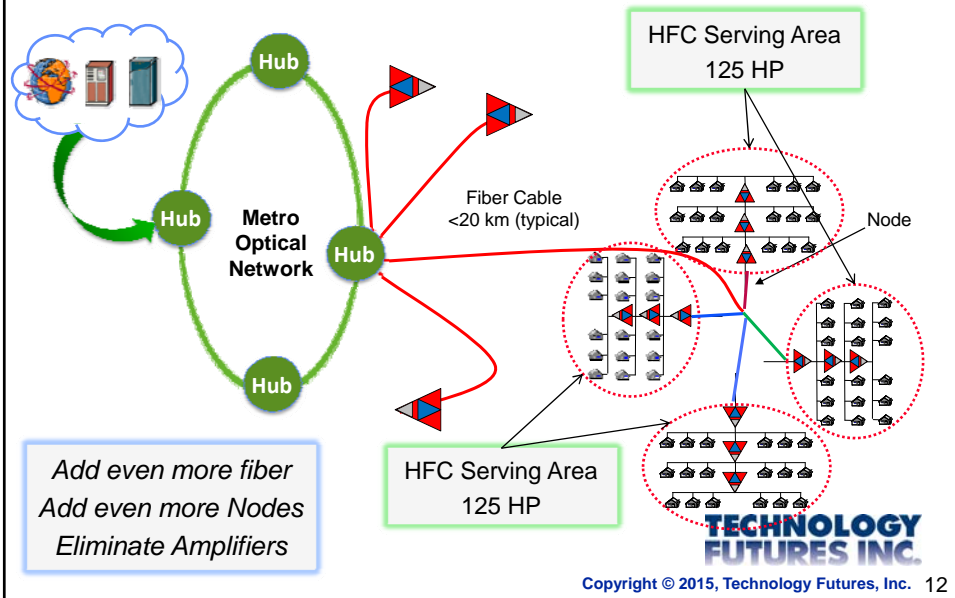
Node Split to Reduce Service Group Size



Node Split to Reduce Service Group Size



Go to Fiber Deep



DOCSIS 3.0 Data Rates

Status	Channel configuration		Usable Throughput	
	Number of downstream channels	Number of upstream channels	Downstream	Upstream
Minimum	4	4	152 Mbit/s	108 Mbit/s
Typical Today	8	4	304 Mbit/s	108 Mbit/s
Available	16	4	608 Mbit/s	108 Mbit/s
Available	24	8	912 Mbit/s	216 Mbit/s
Coming	32	8	1.6 Gb/s	216 Mbit/s

One 6 MHz channel = 38 Mb/s Downstream

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Future Potential of DOCSIS 3.1

Parameter		Now	Phase 1	Phase 2	Phase 3
Downstream	Frequency Band	54 - 1002 MHz	108 - 1002 MHz	(300) - 1002 MHz	(500) - 1700 MHz
	Modulation	256-QAM	256-QAM	≥ 1024-QAM	≥ 1024-QAM
	Channels	8	24	116	200
	Data Capacity	300 Mbps	1 Gbps	5 Gbps	10 Gbps
Upstream	Frequency Band	5 - 42 MHz	5 - 85 MHz	5 - (230) MHz	5 - (400) MHz
	Modulation	64-QAM	64-QAM	≥ 256 QAM	≥ 1024 QAM
	Channels	4	12	33	55
	Data Capacity	100 Mbps	300 Mbps	1 Gbps	(2) Gbps

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HFC vs. FTTH OPEX per Mile of Plant

	HFC	FTTH
Technical Supervision	\$ 42.03	\$ 10.51
Service Trouble Truck Rolls (for plant problems)	\$ 226.15	\$ -
Plant Maintenance Truck Rolls	\$ 235.50	\$ -
Material Inventory	\$ 49.64	\$ 4.90
Electricity Consumption	\$ 446.81	\$ -
Power Supply Battery Replacement	\$ 43.49	\$ -
Power Supply Equipment Repair	\$ 1.77	\$ -
RF Line Equipment Repair	\$ 35.46	\$ -
Vehicle Accident Loss	\$ 8.80	\$ -
Employee Injury Loss	\$ 5.01	\$ -
Emergency Cable Repair	\$ 8.51	\$ 85.11
Total annual O&M expense per mile of OSP plant	\$ 1,103.17	\$ 100.52

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For Comcast we assume Fiber Deep is the choice over FTTH for existing neighborhoods. This could change over time.

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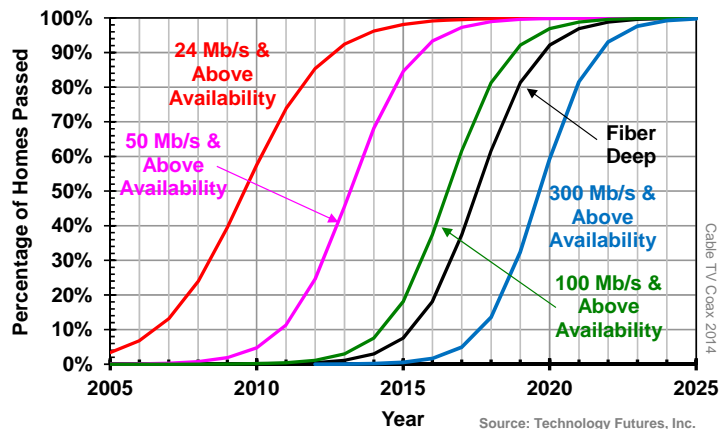
Estimating HFC Asset Lives and Percent Goods

- Technology Substitution
- Physical Mortality
- Technology Obsolescence
- Cost Index (Trend Factor)

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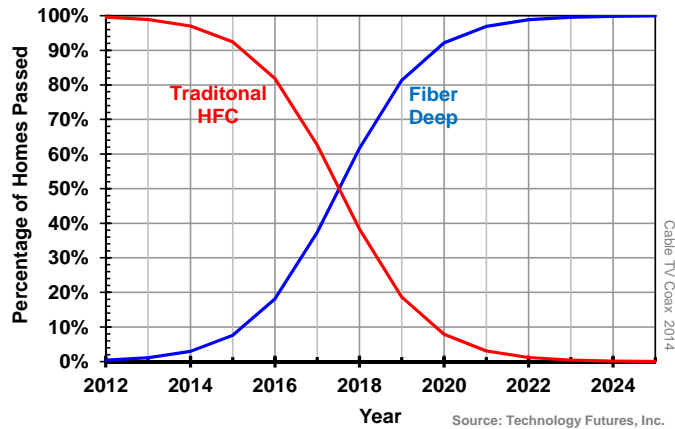
Availability Requirement 100 Mb/s and Forecasted Fiber Deep Adoption



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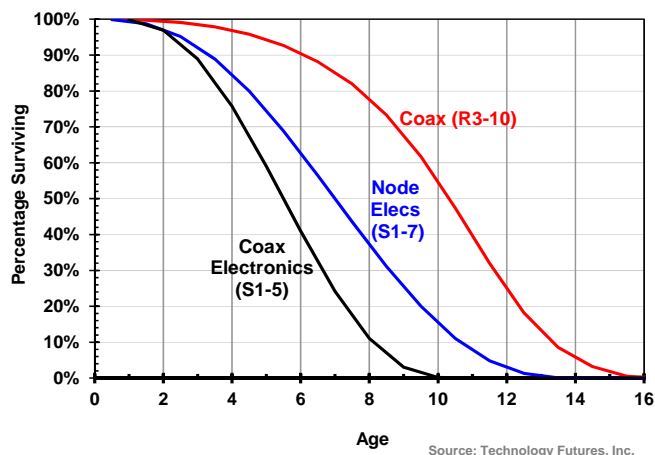
Forecast of Homes Passed by Fiber Deep and Traditional HFC



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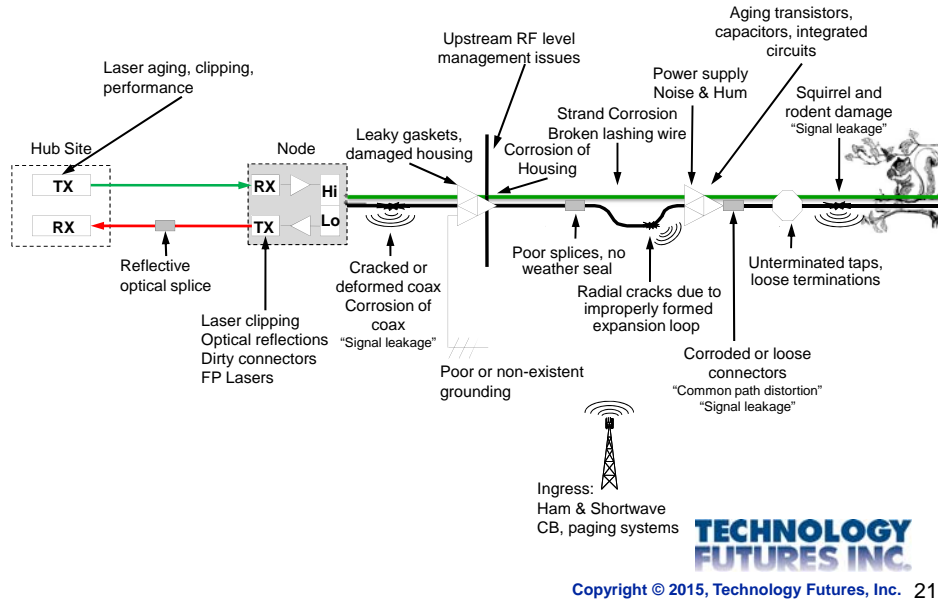
Physical Mortality for HFC Assets, Iowa Curves



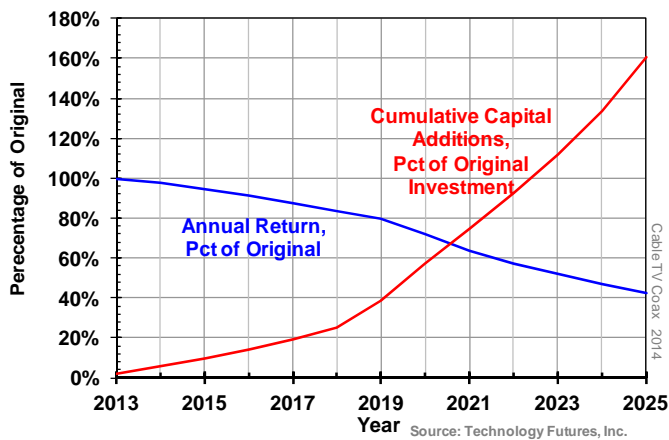
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Issues from HFC Plant Aging



Technology Obsolescence for HFC Assets



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CostQuest Trend Factors (Original)

	Converter	HeadEnd Electronics	Access Electronics	Poles	Power	Aerial Coax	Aerial Fiber	Buried Coax	Buried Fiber	Submarine	Drop-Terminal
1998	0.343	0.584	0.417	1.003	1.074	1.446	1.345	1.165	1.092	1.092	0.505
1999	0.367	0.587	0.429	1.002	1.07	1.405	1.311	1.152	1.085	1.085	0.53
2000	0.394	0.582	0.438	0.999	1.057	1.337	1.251	1.14	1.078	1.078	0.557
2001	0.424	0.586	0.453	1.035	1.052	1.29	1.21	1.127	1.07	1.07	0.585
2002	0.456	0.596	0.473	1.035	1.048	1.254	1.182	1.115	1.063	1.063	0.614
2003	0.49	0.622	0.511	1.033	1.048	1.218	1.157	1.104	1.06	1.06	0.645
2004	0.526	0.645	0.543	1.031	1.05	1.191	1.143	1.092	1.057	1.057	0.677
2005	0.566	0.669	0.579	1.029	1.042	1.154	1.108	1.081	1.047	1.047	0.711
2006	0.585	0.689	0.61	1.041	1.019	1.12	1.076	1.069	1.038	1.038	0.746
2007	0.571	0.714	0.647	1.052	1.017	1.088	1.045	1.061	1.03	1.03	0.784
2008	0.665	0.743	0.687	1.106	1.011	1.062	1.031	1.052	1.03	1.03	0.823
2009	0.687	0.797	0.753	1.067	1.009	1.043	1.03	1.033	1.024	1.024	0.864
2010	0.866	0.853	0.82	1.041	1.008	1.036	1.025	1.025	1.017	1.017	0.907
2011	0.896	0.927	0.911	1.043	1.004	1.012	1.013	1.009	1.009	1.009	0.952
2012	1	1	1	1	1	1	1	1	1	1	1

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CostQuest Trend Factors (Forecast for 2013 and Index Scaled to 2013)

	Converter	HeadEnd Electronics	Access Electronics	Aerial Coax	Aerial Fiber	Buried Coax	Buried Fiber
1998	0.305	0.544	0.380	1.468	1.350	1.182	1.099
1999	0.326	0.546	0.391	1.427	1.316	1.168	1.092
2000	0.350	0.542	0.399	1.358	1.256	1.156	1.085
2001	0.377	0.545	0.413	1.310	1.215	1.143	1.077
2002	0.406	0.555	0.431	1.273	1.186	1.131	1.070
2003	0.436	0.579	0.466	1.237	1.161	1.120	1.067
2004	0.468	0.600	0.495	1.209	1.147	1.108	1.064
2005	0.503	0.623	0.528	1.172	1.112	1.096	1.054
2006	0.520	0.641	0.556	1.137	1.080	1.084	1.045
2007	0.508	0.665	0.590	1.105	1.049	1.076	1.037
2008	0.592	0.692	0.626	1.078	1.035	1.067	1.037
2009	0.611	0.742	0.687	1.059	1.034	1.048	1.031
2010	0.770	0.794	0.748	1.052	1.029	1.040	1.023
2011	0.797	0.863	0.831	1.028	1.017	1.023	1.015
2012	0.890	0.931	0.912	1.015	1.004	1.014	1.006
2013	1.000	1.000	1.000	1.000	1.000	1.000	1.000

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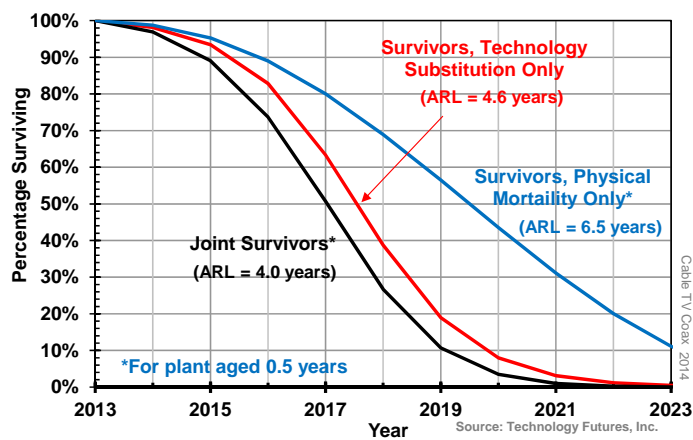
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Lives and Percent Good for HFC Electronics

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Node Electronics, Physical Mortality & Tech Substitution, **New Plant (Age = 0.5)**

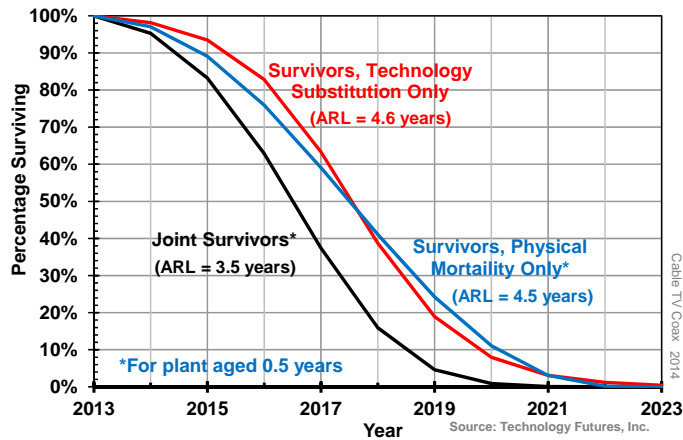


Note: Additional Technology Obsolescence Factor reduces ARL to 3.7 years

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Coax Electronics, Physical Mortality & Tech Substitution, New Plant (Age = 0.5)



Note: Additional Technology Obsolescence Factor reduces ARL to 3.2 years

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Percent Good Calculations for Comcast HFC Electronics (Untrended)

Node Electronics					Coax Electronics				
Year	Age	Rem Life	Service Life	Pct Good	Year	Age	Rem Life	Service Life	Pct Good
2013	0.5	3.7	4.2	88%	2013	0.5	3.2	3.7	87%
2012	1.5	3.4	4.9	70%	2012	1.5	2.8	4.3	65%
2011	2.5	3.2	5.7	56%	2011	2.5	2.4	4.9	49%
2010	3.5	2.9	6.4	45%	2010	3.5	2.0	5.5	37%
2009	4.5	2.6	7.1	37%	2009	4.5	1.7	6.2	27%
2008	5.5	2.4	7.9	30%	2008	5.5	1.4	6.9	20%
2007	6.5	2.1	8.6	25%	2007	6.5	1.0	7.5	14%
2006	7.5	1.8	9.3	20%	2006	7.5	0.8	8.3	9%
2005	8.5	1.6	10.1	15%	2005	8.5	0.5	9.0	6%
2004	9.5	1.3	10.8	12%	2004	9.5	0.5	10.0	5%
2003	10.5	1.0	11.5	9%	2003	10.5	0.0	10.5	0%
2002	11.5	0.8	12.3	6%	2002	11.5	0.0	11.5	0%
2001	12.5	0.6	13.1	4%	2001	12.5	0.0	12.5	0%
2000	13.5	0.5	14.0	4%	2000	13.5	0.0	13.5	0%

Source: Technology Futures, Inc.

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Percent Good Calculations for Comcast HFC Electronics (Trended)

Node Electronics				Coax Electronics			
Year	Pct Good Untrended	Trend Factor	Pct Good Trended	Year	Pct Good Untrended	Trend Factor	Pct Good Trended
2013	88%	0.96	84%	2013	87%	0.96	83%
2012	70%	0.87	61%	2012	65%	0.87	57%
2011	56%	0.79	44%	2011	49%	0.79	39%
2010	45%	0.72	33%	2010	37%	0.72	26%
2009	37%	0.66	24%	2009	27%	0.66	18%
2008	30%	0.61	18%	2008	20%	0.61	12%
2007	25%	0.57	14%	2007	14%	0.57	8%
2006	20%	0.54	11%	2006	9%	0.54	5%
2005	15%	0.51	8%	2005	6%	0.51	3%
2004	12%	0.48	6%	2004	5%	0.48	2%
2003	9%	0.45	4%	2003	0%	0.45	0%
2002	6%	0.42	3%	2002	0%	0.42	0%
2001	4%	0.41	2%	2001	0%	0.41	0%
2000	4%	0.39	1%	2000	0%	0.39	0%

Note: Trend factor assumes mid-year placement

Source: Technology Futures, Inc.

Trend Factor Source: CostQuest Associates

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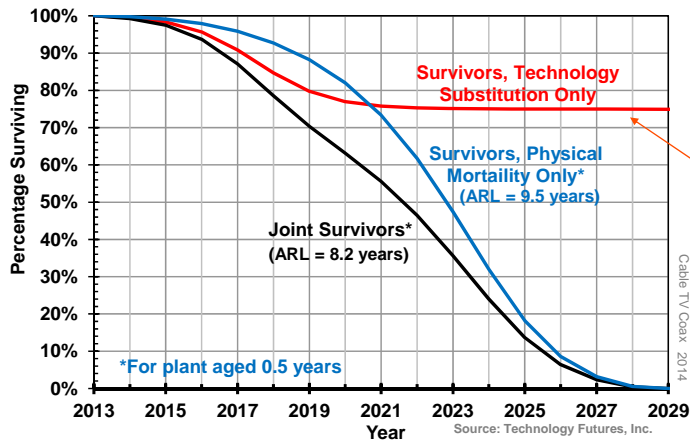
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Lives and Percent Good for HFC Coaxial Cable

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Coaxial Cable, Physical Mortality & Tech Substitution, **New Plant (Age = 0.5)**

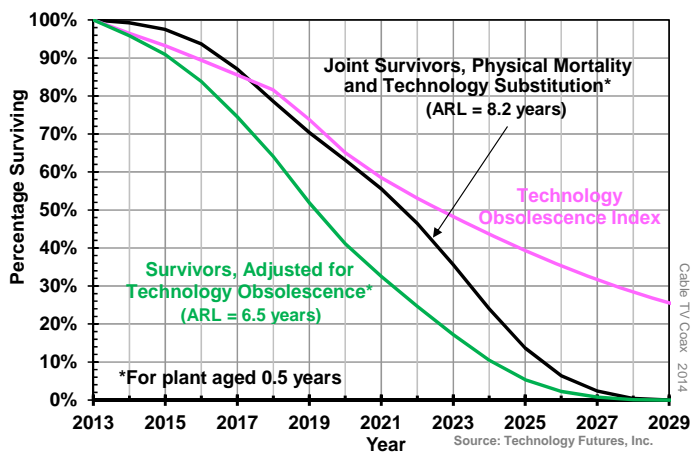


Assumes
Fiber Deep,
Not FTTH

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Coax Cable, Adjusted for Technology Obsolescence, **New Plant (Age = 0.5)**



Assumes
Fiber Deep,
Not FTTH

Note: Additional Technology Obsolescence
Factor reduces ARL to 6.5 years

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Percent Good Calculations for Comcast Coaxial Cable (Untrended)

Coax Cable				
Year	Age	Rem Life	Service Life	Pct Good
2013	0.5	6.5	7.0	93%
2012	1.5	6.0	7.5	80%
2011	2.5	5.6	8.1	69%
2010	3.5	5.1	8.6	59%
2009	4.5	4.6	9.1	51%
2008	5.5	4.1	9.6	43%
2007	6.5	3.6	10.1	36%
2006	7.5	3.1	10.6	29%
2005	8.5	2.6	11.1	23%
2004	9.5	2.1	11.6	18%
2003	10.5	1.7	12.2	14%
2002	11.5	1.4	12.9	11%
2001	12.5	1.1	13.6	8%
2000	13.5	0.9	14.4	6%
1999	14.5	0.7	15.2	4%
1998	15.5	0.5	16.0	3%
1997	16.5	0.0	16.5	0%

Assumes
Fiber Deep,
Not FTTH

Source: Technology Futures, Inc.

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Percent Good Calculations for Comcast Coaxial Cable (Trended)

Coax Cable			
Year	Pct Good Untrended	Tend Factor	Pct Good Trended
2013	93%	1.01	94%
2012	80%	1.02	82%
2011	69%	1.04	72%
2010	59%	1.05	62%
2009	51%	1.06	54%
2008	43%	1.08	46%
2007	36%	1.10	39%
2006	29%	1.13	33%
2005	23%	1.16	27%
2004	18%	1.18	21%
2003	14%	1.20	17%
2002	11%	1.23	13%
2001	8%	1.26	10%
2000	6%	1.30	8%
1999	4%	1.34	6%
1998	3%	1.37	4%
1997	0%	1.40	0%

Assumes
Fiber Deep,
Not FTTH

Note: Trend factor assumes
mid-year placement

Source: Technology Futures, Inc.
Trend Factor Source: CostQuest Associates

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