



## Transforming the Local Exchange Network, 6<sup>th</sup> Ed.

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**TFI Telecommunications Asset  
Valuation Conference**

January 29-30, 2014

Radisson Downtown  
Austin, Texas

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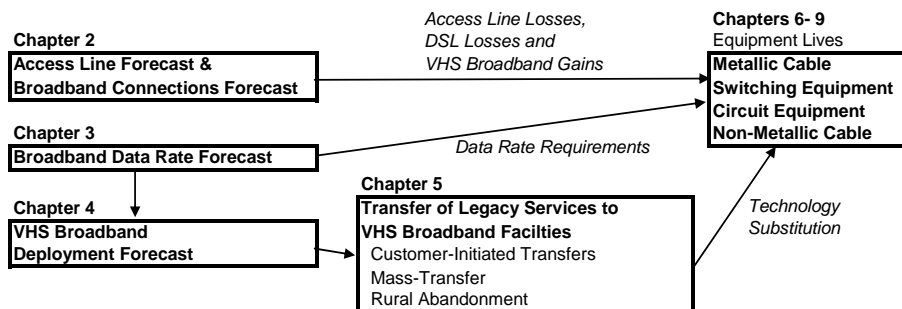
## Factors to Consider

- ILEC Access Line and DSL Losses
- The Demand for VHS Broadband Access
- Further Deployment of VHS Broadband
- Deployment of Fixed Wireless Broadband
- Demand for 100 Mb/s and Above
- Conversion of Metallic Feeder Cable and Narrowband Switching/Circuit Equipment
- Transition to Non-Metallic Distribution Architectures

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## Study Logic Flow by Chapters



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## Changes from Previous Edition

- Uses more publically available data reported by the three major ILECs.
- TFI's forecasts of higher broadband data rates have accelerated.
- Separate forecasts for rural and non-rural areas
- Less distinction between FTTN & TFFH companies.
- Streamlined to exclude factors that are no longer very important.

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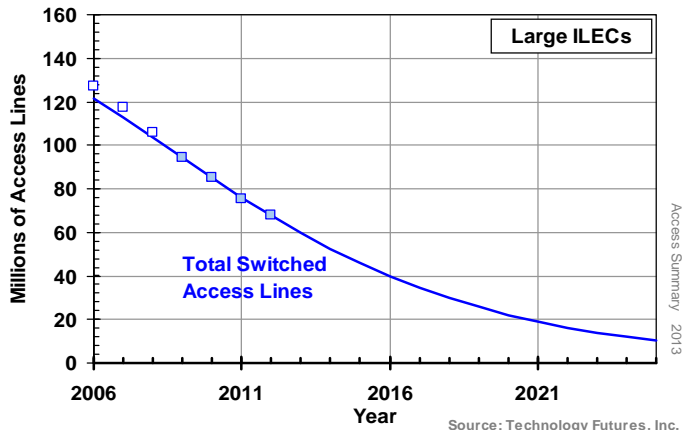
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## ILEC Access Line Losses

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## Switched Access Lines – Three Largest ILECs

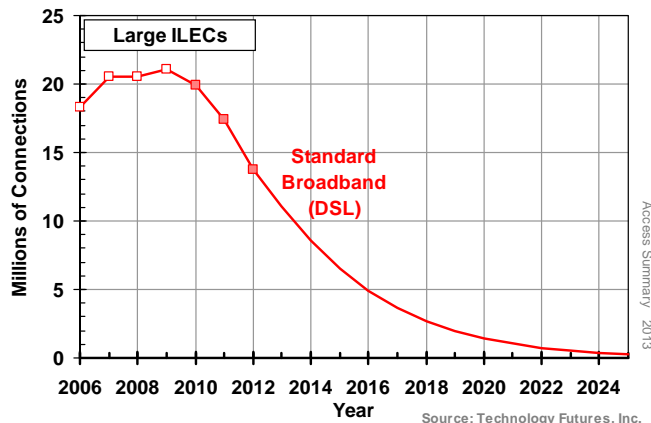


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## DSL Subscribers– Three Largest ILECs

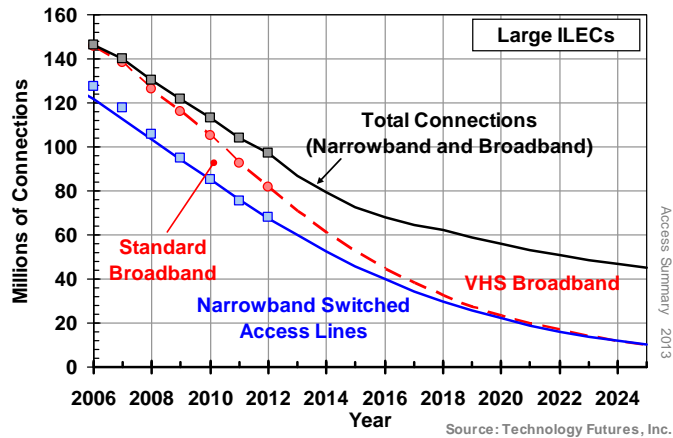


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## Total Connections – Three Largest ILECs



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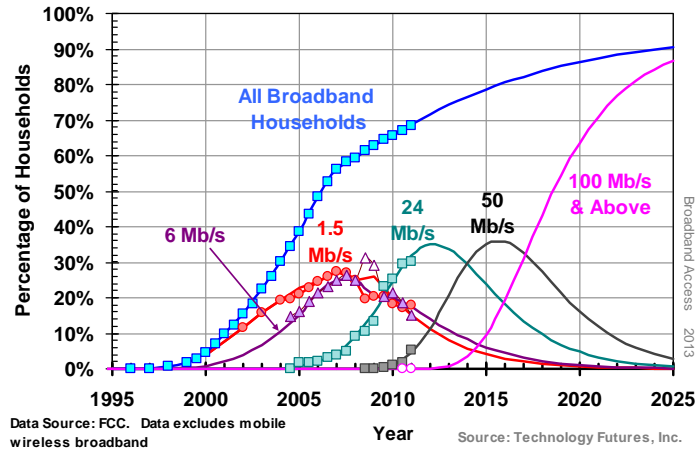
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## Broadband Forecasts

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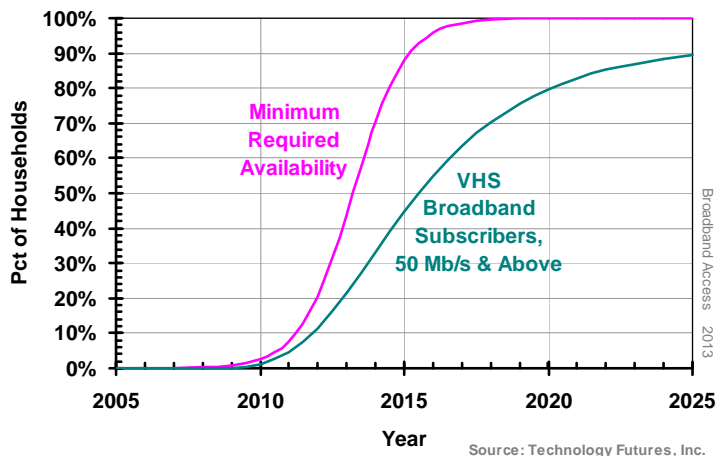
## Broadband Households by Nominal Data Rate



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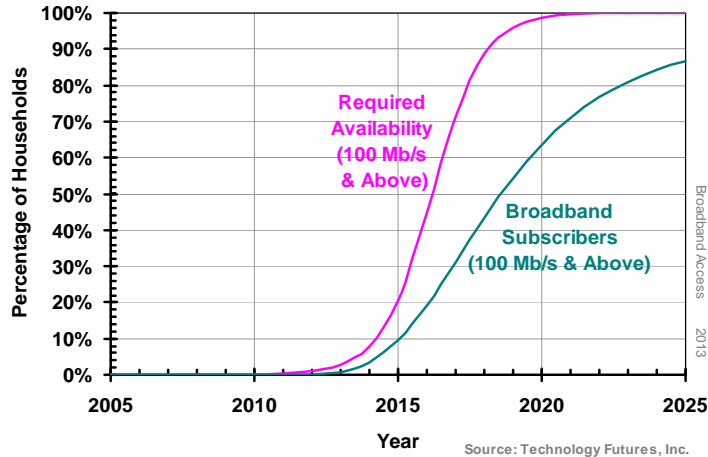
## Availability vs Subscribers, 50 Mb/s



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## Availability vs Subscribers, 100 Mb/s



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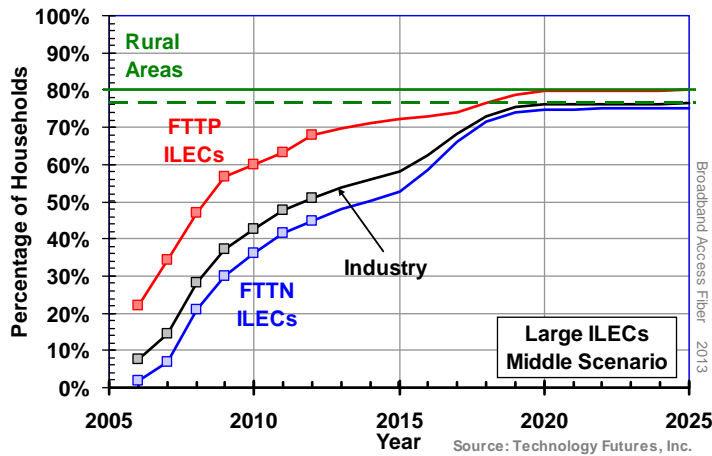
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## Deployment of VHS Broadband To Additional Areas

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## VHS Broadband Deployment by Type

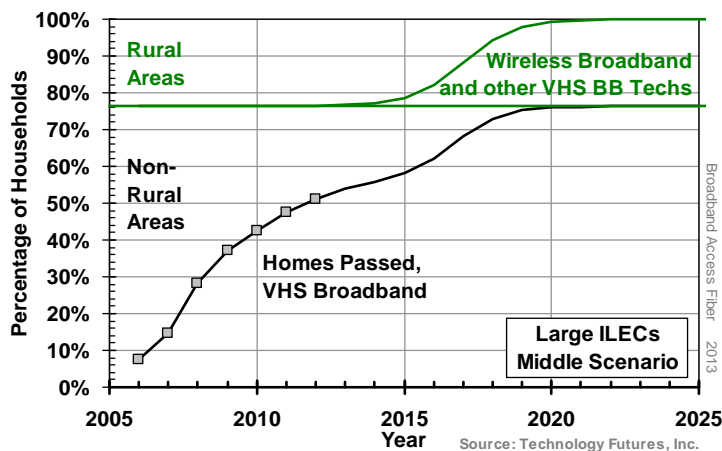


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## VHS Broadband Deployment, Middle Scenario



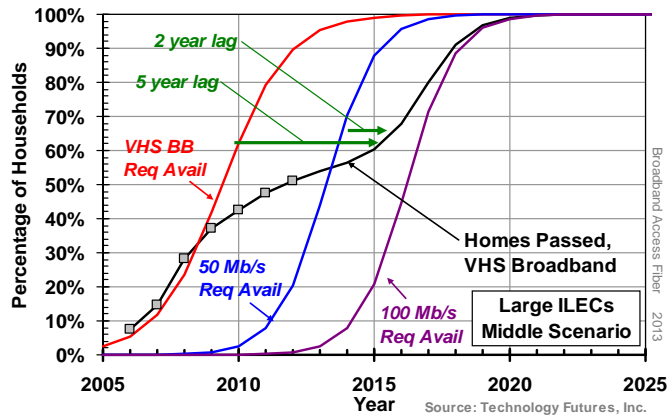
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## VHS Broadband Availability and Deployment



Broadband Access Fiber 2013

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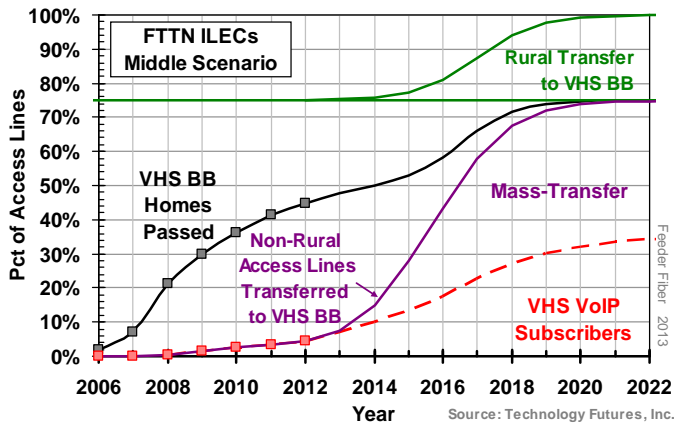
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## Conversion of Voice from Metallic Cable to VHS Broadband

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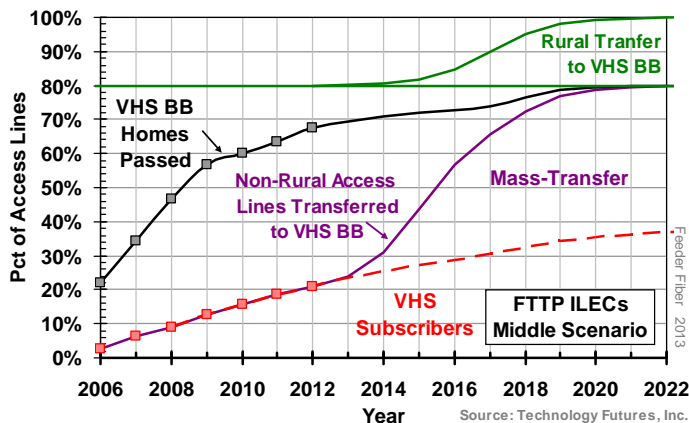
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## Transfer of Narrowband Access Lines to VHS Broadband – FTTN ILECs



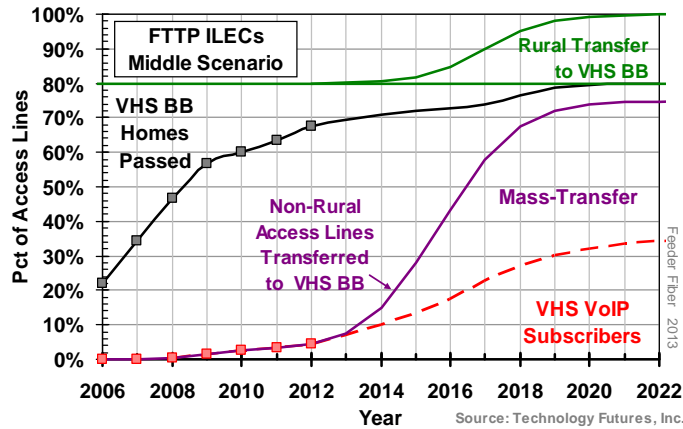
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## Transfer of Narrowband Access Lines to VHS Broadband – FTTP ILECs, Cable



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## Transfer of Narrowband Access Lines to VHS Broadband – FTTP ILECs, Switching

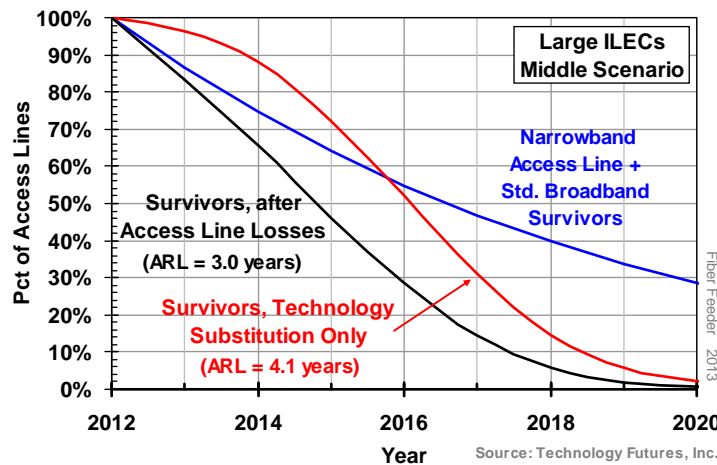


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## Metallic Feeder Cable Survivor Curves

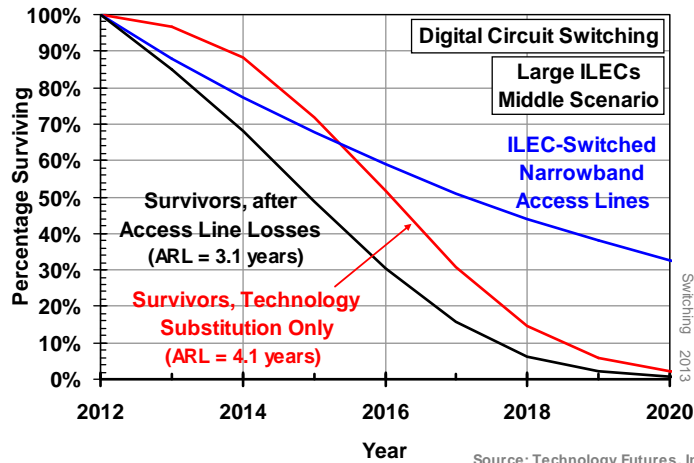


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## Digital Switching Survivor Curves



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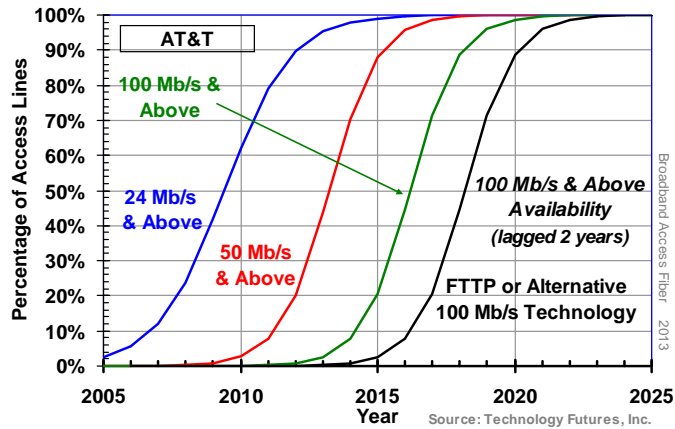
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## Transition from Metallic Distribution Cable to Non-Metallic Distribution Architectures

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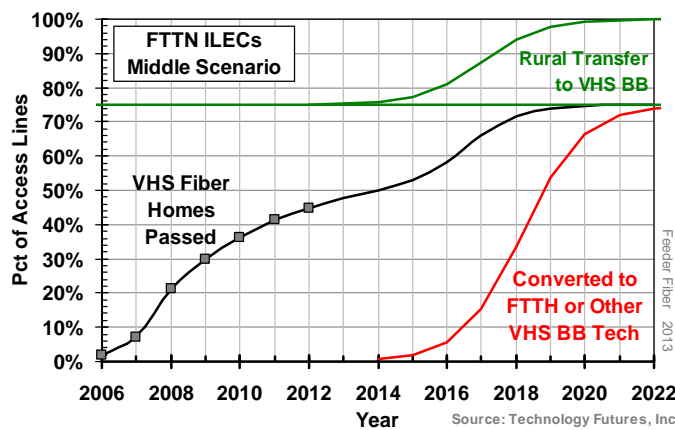
## Non-Metallic Distribution Architectures (Middle Scenario)



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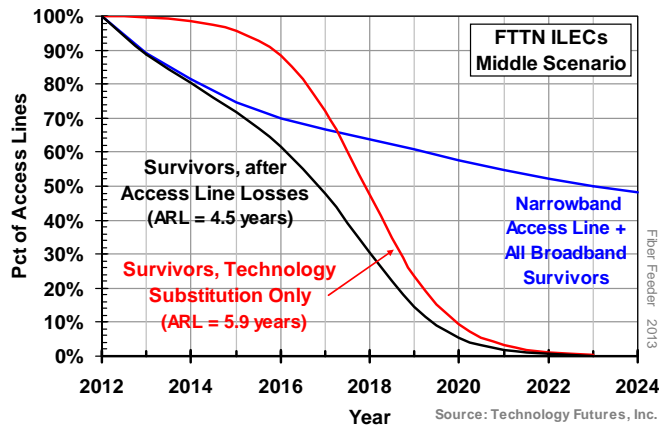
## Conversion from Metallic Distribution Cables – FTTN ILECs



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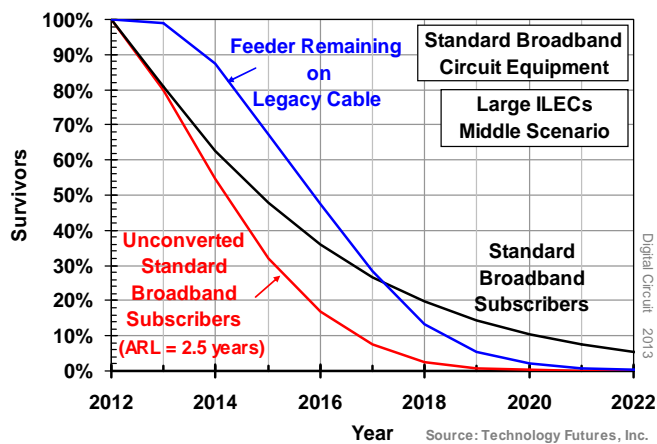
## Survivor Curves for Metallic Distribution Cable



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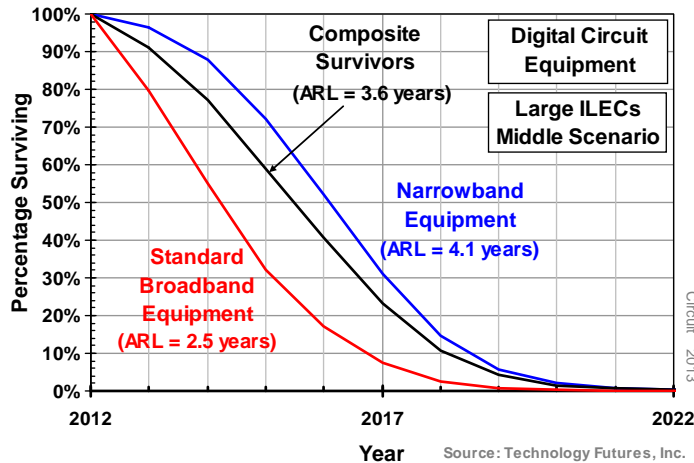
## Standard Broadband (i.e. DSL) Circuit Equipment



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## Circuit Equipment Survivor Curves



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## TFI Industry Recommended Average Remaining Lives as of 1/1/2013

	Technology Substitution Only	After Access Line Losses
Digital Switching (Legacy)*	3.1 - 5.3	2.5 - 3.7
Circuit Equipment (Legacy)*	2.8 - 4.5	2.4 - 3.4
Metallic Cable - Feeder	3.1 - 5.3	2.4 - 3.5
Metallic Cable - Distribution	3.1 - 7.0	2.6 - 5.2
Fiber Cable (Legacy)**	5.2 - 9.2	4.2 - 6.5

\* Applies to legacy equipment only. For VHS broadband equipment, TFI recommends an ARL based on a 4-10 year P-Life, depending on the equipment type.

\*\* Applies to legacy standard single mode fiber only. For full spectrum fiber, TFI recommends an ARL based on a 20-25 year P-Life.

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## TFI Industry Recommended P-Lives as of 1/1/2013

	<u>Technology Substitution Only</u>	<u>After Access Line Losses</u>
Digital Switching (Legacy)*	7-12	6-10
Circuit Equipment (Legacy)*	7-11	6-9
Metallic Cable - Feeder	8-16	7-13
Metallic Cable - Distribution	11-19	10-16
Fiber Cable (Legacy)**	13-24	11-20

\* Applies to legacy equipment only. For VHS broadband equipment, TFI recommends a 4-10 year P-Life, depending on the equipment type.

\*\* Applies to legacy standard single mode fiber only. For full spectrum fiber, TFI recommends a 20-25 year P-Life.

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**TFI Industry Recommended Average  
Remaining Lives as of 1/1/2011  
PREVIOUS EDITION FOR  
COMPARISON!**

	<u>Technology Substitution Only</u>	<u>After Access Line Losses</u>
Digital Switching	4.1 - 6.3	3.5 - 4.9
Circuit Equipment*	3.9 - 5.3	3.5 - 4.5
Metallic Cable - Feeder	4.2 - 6.3	3.4 - 4.7
Metallic Cable - Distribution	4.3 - 9.8	3.8 - 7.9
Fiber Cable**	6.6 - 10.5	5.6 - 8.4

\* Applies to non-VHS broadband equipment only. For VHS broadband equipment, TFI recommends an ARL based on a 4-10 year P-Life, depending on the equipment type.

\*\* Applies to standard single mode fiber only. For full spectrum fiber, TFI recommends an ARL based on a 20-25 year P-Life.

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**TFI Industry Recommended P-Lives  
as of 1/1/2011  
PREVIOUS EDITION FOR  
COMPARISON!**

	<u>Technology Substitution Only</u>	<u>After Access Line Losses</u>
Circuit Switching	8-16	7-14
Circuit Equipment*	7-12	7-10
Metallic Cable - Feeder	9-18	8-15
Metallic Cable - Distribution	11-23	10-20
Fiber Cable**	12-23	10-20

\* Applies to non-VHS broadband equipment only. For VHS broadband equipment, TFI recommends a 4-10 year P-Life, depending on the equipment type.

\*\* Applies to standard single mode fiber only. For full spectrum fiber, TFI recommends a 20-25 year P-Life.

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